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GEOINTELLIGENCE FOR YOUR BUSINESS NATHAN RISK SUITE

Geospatial World Forum 2016

Dr. Jürgen Schimetschek Munich Reinsurance Company

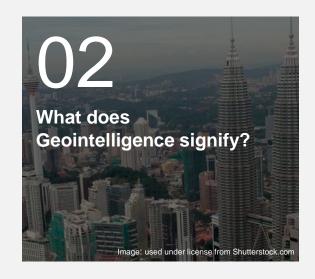


Agenda











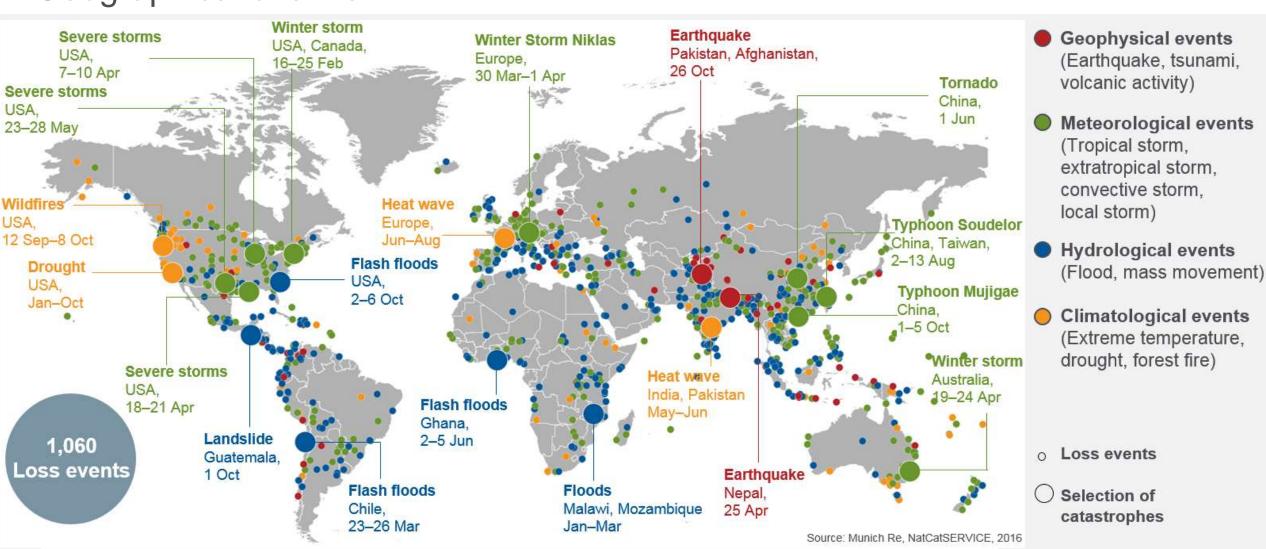






Loss events worldwide 2015 (1060) Geographical overview



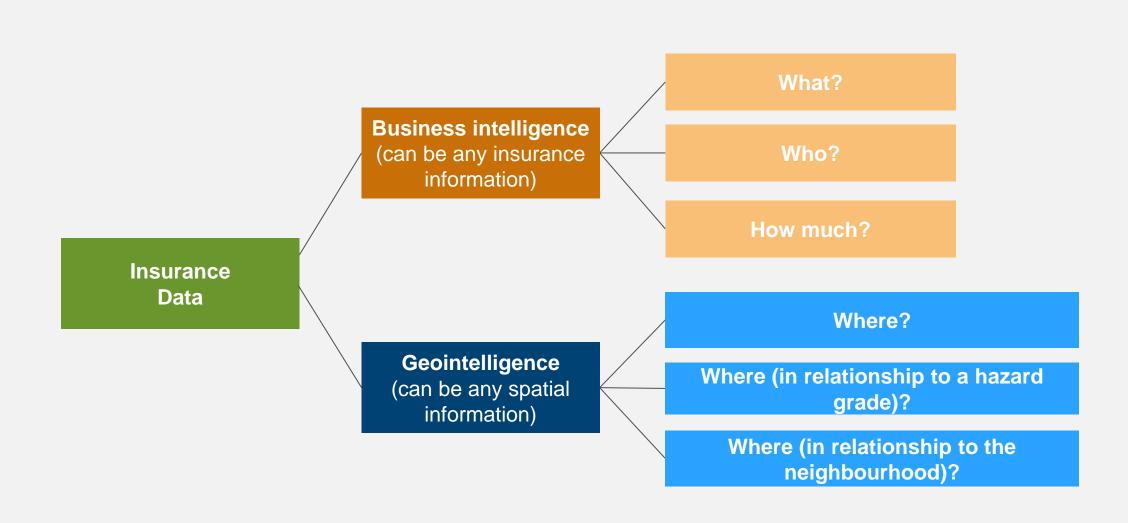






Business intelligence & Geointelligence

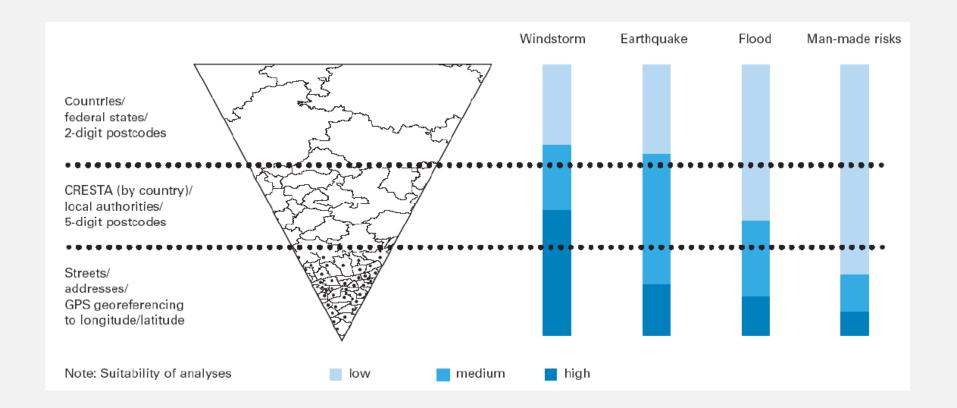




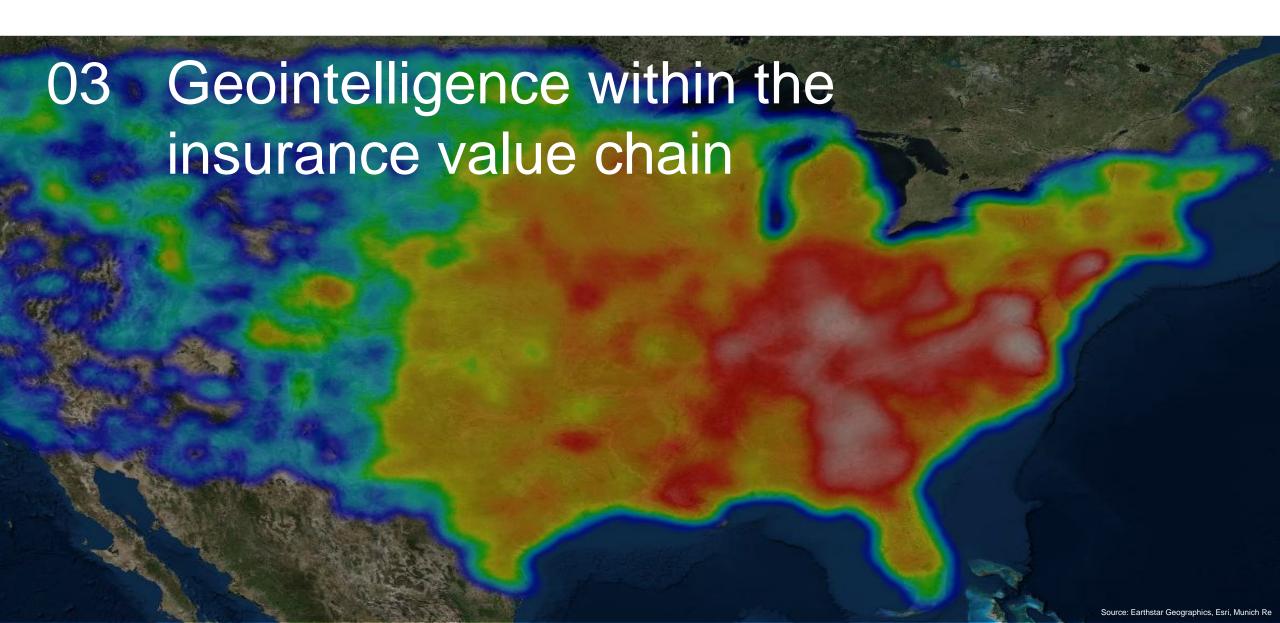
The importance of Geocoding Accuracy



- Flood, Storm surge, Man-made risks: House number or at least Street level geocoding required
- Earthquake, Windstorm: Postcode 5 or City level geocoding may be sufficient

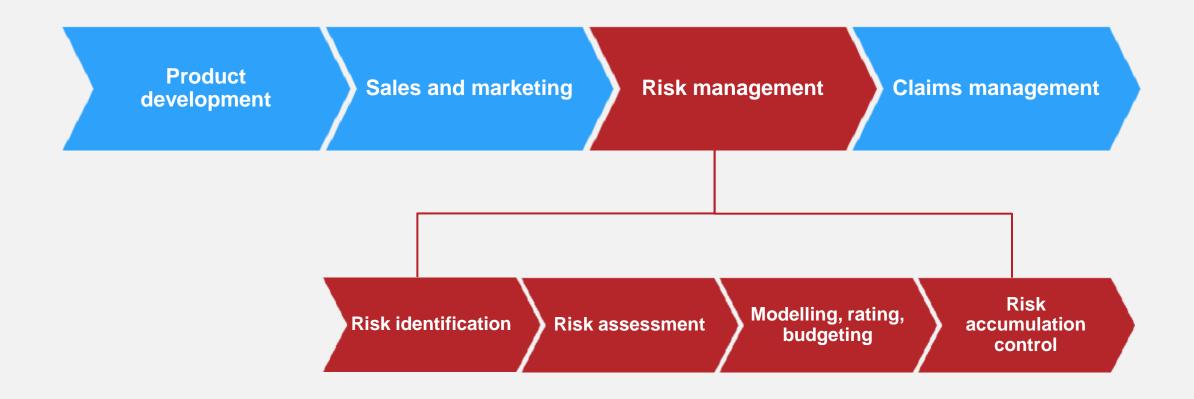






Geointelligence in the insurance business Value chain

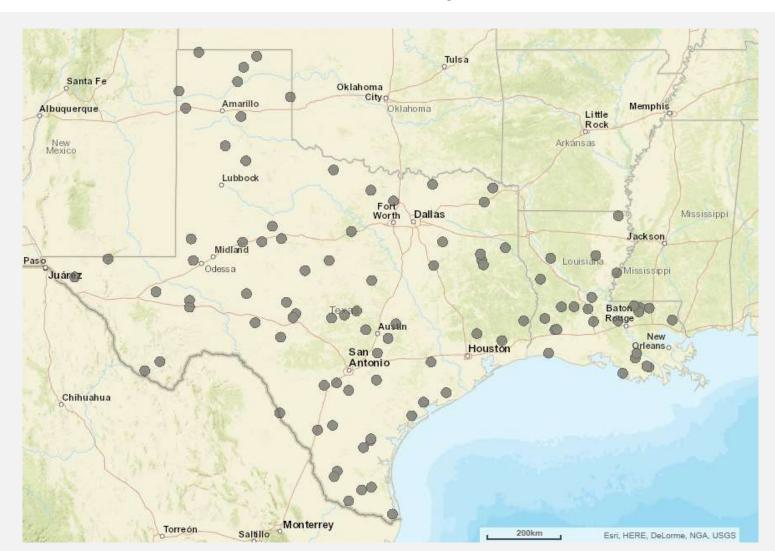






Risk identification Detailed exposure





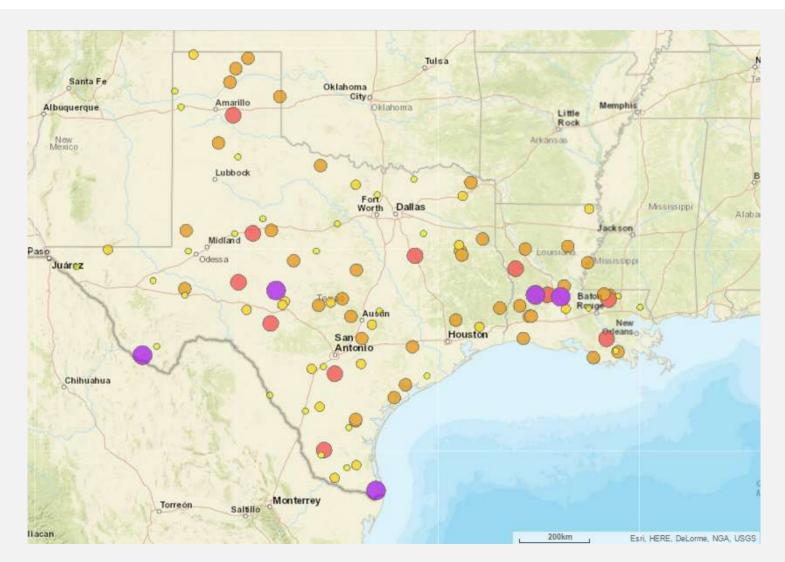
Where?

Step 1: Identify where my risks are located



Risk identification Detailed exposure





Where?

AND

What / How many / how much?

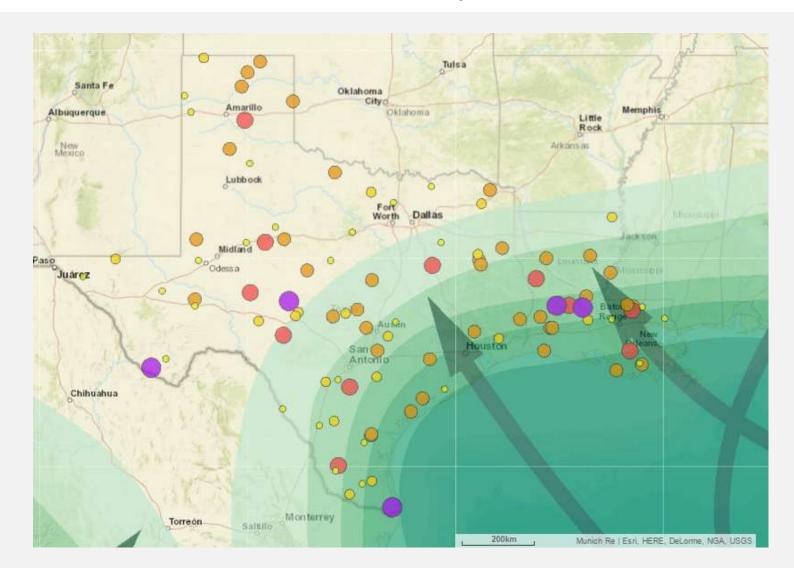
Step 2: Identify where my **main** risks are located





Risk assessment Detailed exposure



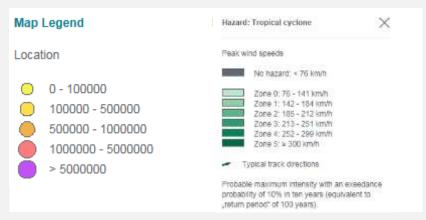


Where (in relationship to a hazard)?

AND

What / How many / how much?

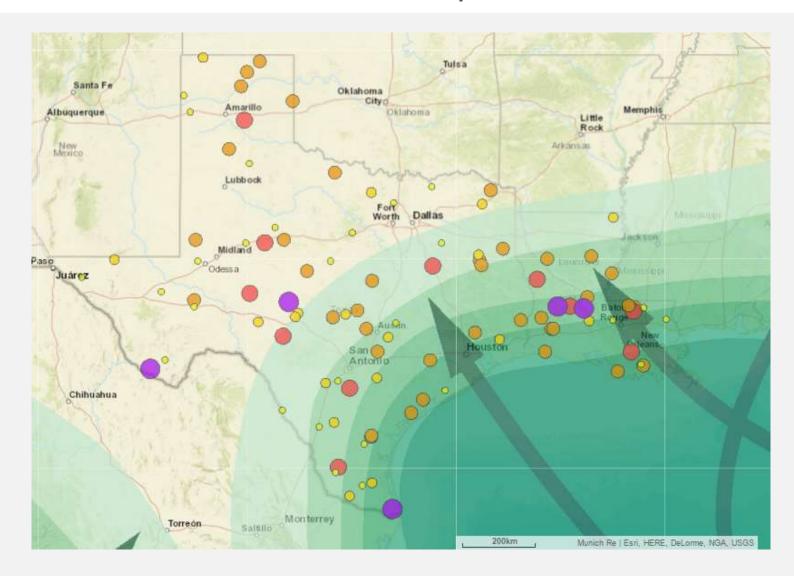
Step 3: Identify where my (main) risks are located in relationship to a hazard





Risk assessment Detailed exposure

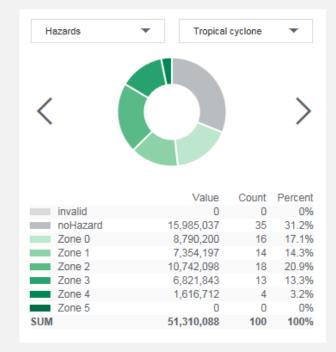




Step 4: **Combine** Geointelligence with

Business intelligence to get

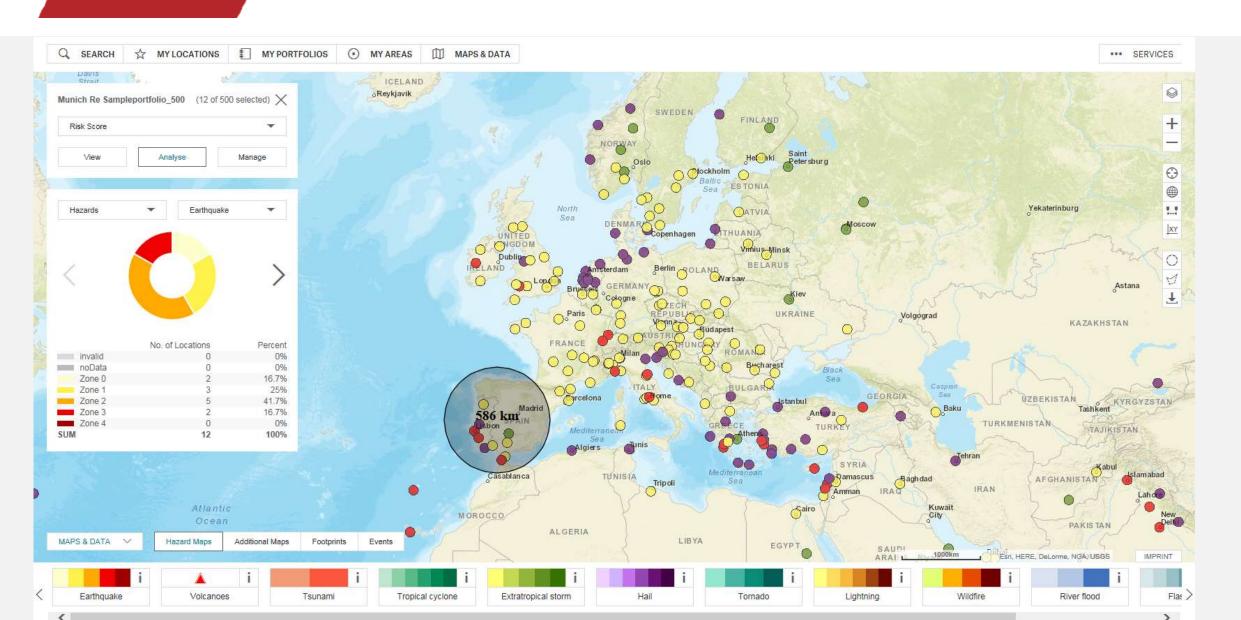
new insights in Risk assessment!



Risk accumulation control

Risk accumulation control

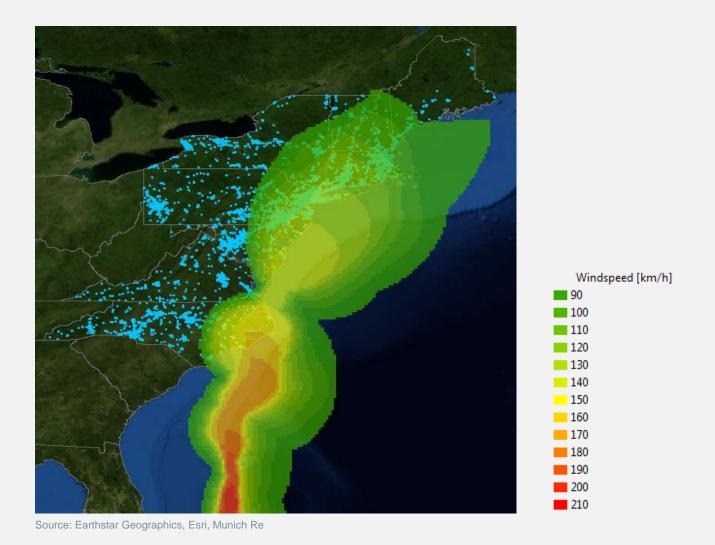






Loss estimation based on event footprints





Demo Footprint Analysis Hurricane Irene (August 2011) Number of Risk Locations Percentage Affected by Irene 14.000 58 % Not affected by Irene 10.000 42 % Sum 24.000 100 %





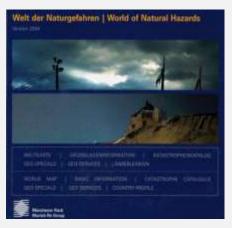
Dynamic Solutions

Munich RE

From paper wall maps to mobile applications

1978 / 1988 / 1998 / 2009 / 2011

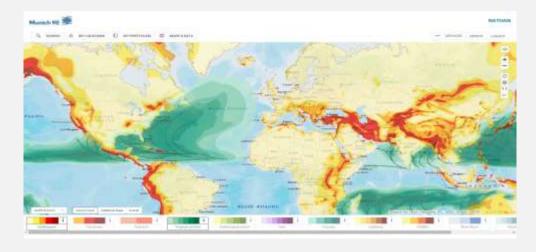






Quelle: Munich Re

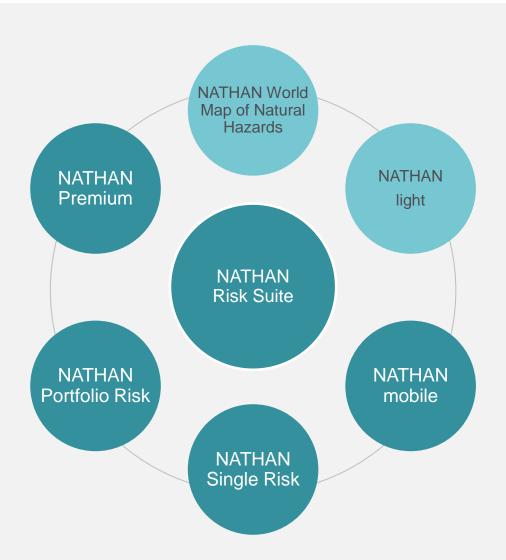
2012 / 2014 / 2015





The **NAT**ural Hazards Assessement **N**etwork (NATHAN) Worldwide consistent Natural Hazards zoning system





Munich Re's Geo Services are grouped together in the NATHAN Risk Suite product family:

NATHAN – World Map of Natural Hazards

The wall map illustrates the natural hazards distribution – free of charge for clients

NATHAN light

A web version with limited content and functions replaces the former CD & DVD versions

NATHAN mobile

Makes the well known NATHAN Service globally available on all mobile devices

NATHAN Single Risk and Portfolio Risk

The tools supply essential NatCat expertise for underwriting purposes online on connect.munichre

NATHAN Premium

The service for an efficient NatCat risk assessment and is integrated directly into clients' workflow (Web Service)

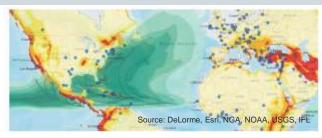
NATHAN Risk Suite Innovative Solutions



Input data

ISO3_Country	CITY	STREET	POSTCODE
DEU	Dresden	Bertolt-Brecht-Allee	01309
DEU	Radeberg	Hauptstr.	01454
DEU	Regensburg	Wernerwerkstrasse 2	93049
USA	Woonsocket	20 CUMBERLAND HILL RD.	2895
USA	Honolulu	888 South King Street	96813
USA	Tamo	3288 Moanalua Hospital	96819
USA	Redondo Beach	One Space Park	90278
USA	Goleta	340 Storke Road	93117
USA	Blacksburg	3155 State Street,	

Analysis



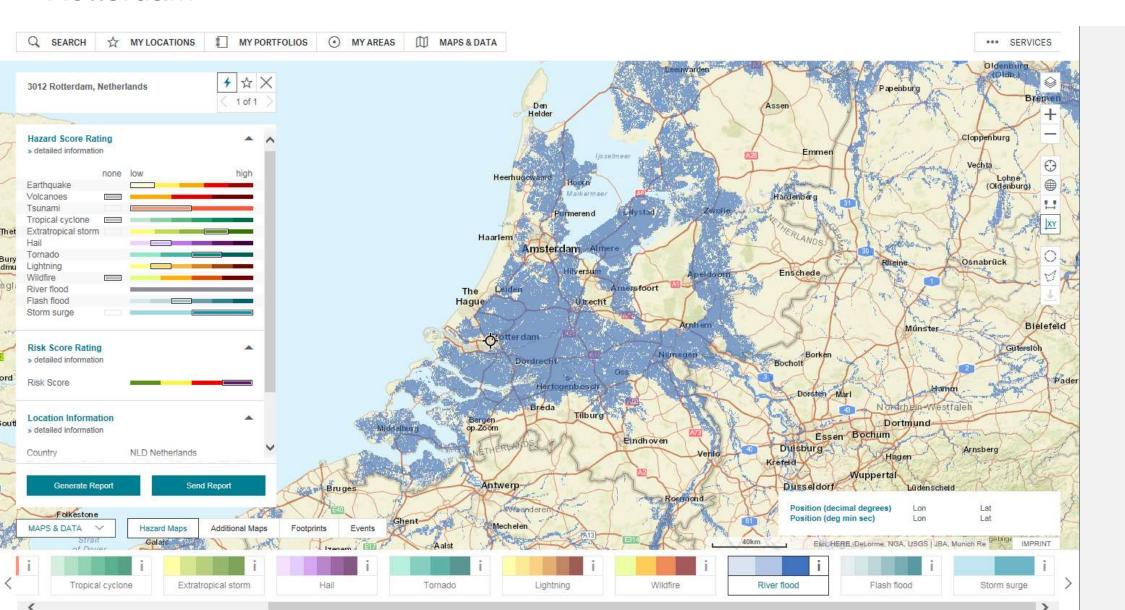
Result data

ISO3_Country	CITY	STREET	POSTCODE	Earthquake	Tropical Cyclone
DEU	Dresden	Bertolt-Brecht-Allee	01309	0	-]
DEU	Radeberg	Hauptstr.	01454	0	-1
DEU	Regensburg	Wernerwerkstrasse 2	93049	0	-1
USA	Woonsocket	20 CUMBERLAND HILL RD.	2895	0	2
USA	Honolulu	888 South King Street	96813	1	2
USA	Tamc	3288 Moanalua Hospital	96819	1	2
USA	Redondo Beach	One Space Park	90278	3	-1
USA	Goleta	340 Storke Road	93117	4	-]
USA	Blacksburg	3155 State Street,		0	0

- Exposure analysis of clients' risk locations or portfolios for windstorm, flood or earthquake – anywhere in the world
- Prevention: Analysis supports site decisions of companies
- Combining client risk data with Munich Re natural hazard zoning system for efficient premium calculation and identification of unknown accumulations
- Allowing risk capital steering to increase portfolio profitability
- More than ten million risk location assessments per year

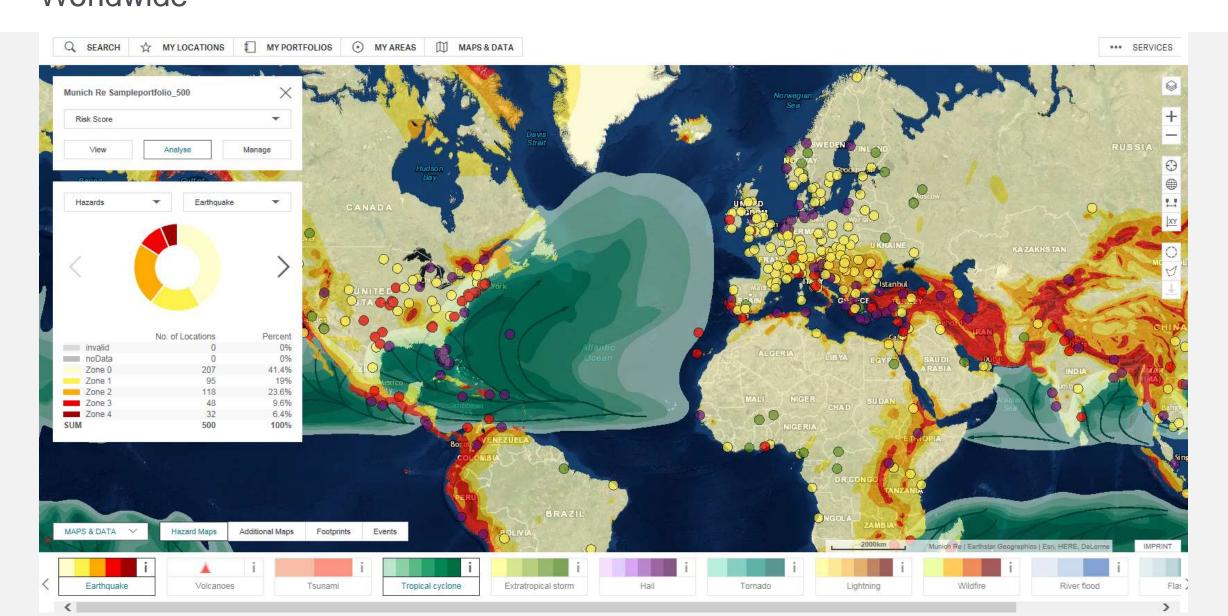
NATHAN Single Risk Rotterdam





NATHAN Portfolio Risk Worldwide







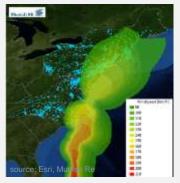
05 Innovative outlook and success criteria



To further expand NATHAN's competitive position various innovations are planned for 2016



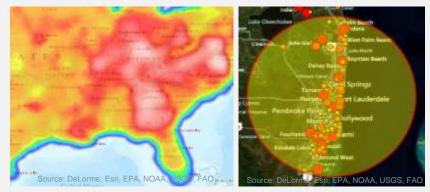
Latest developments and improvements



Major NatCat loss event Footprints for loss estimations



Mobile solutions



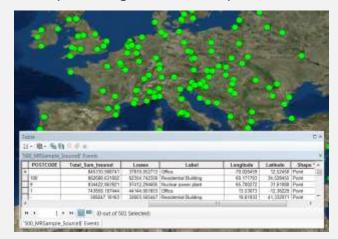
New heat maps and interactive circle for worldwide exposure and accumulations control

Planned major innovations 2016



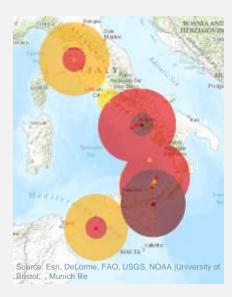
Source: JBA Risk Management, GfK Geomarketing

Update of global flood maps



Source: DeLorme, Esri,, Earthstar Geographics, Munich Re

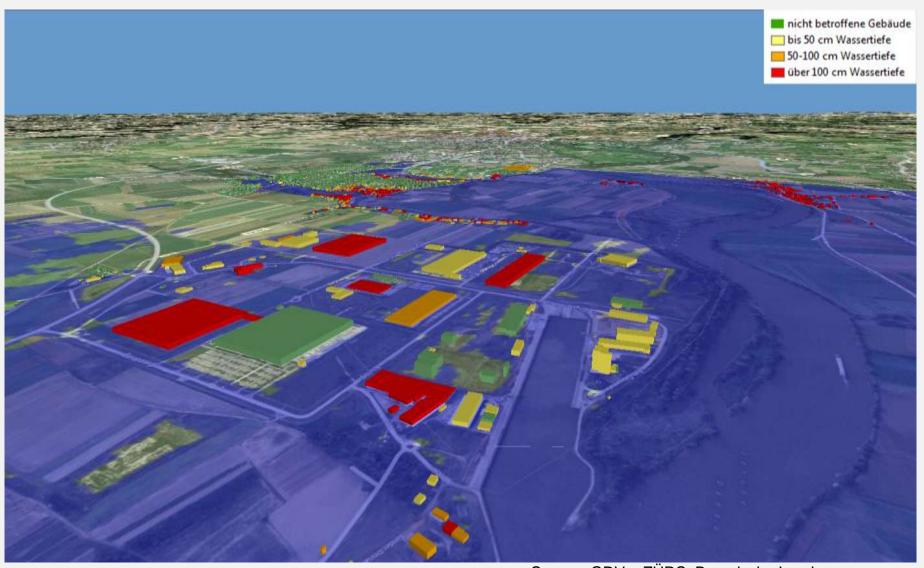
Portfolio display filter



Update of global volcano layer

Higher quality of risk analysis based on 3D-building models





Source: GDV - ZÜRS, Bayerische Landesvermessung

New data sources and distribution channels available



Live USGS Earthquake Twitter Feed



Quelle: Twitter Inc., 2016

Earthquake Alert with Twitter



New technologies offering alternative risk views





Success criteria for the implementation of geointelligence



- Management awareness and commitment
- IT commitment and knowhow
- Workflow understanding (business requirements) from the GIS experts
- Easy integration and maintenance in existing IT landscapes
- Usability and customer friendly
- Data security (eg. cloud discussion)
- Geodata availability and standards (also in global scale); quality and costs

Geospatial technology has to be fully integrated in our business model!



Thank you very much for your attention!



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