

Workforce Development Programs

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Talking Points

- K-12 Education Programs AGS & SkillsUSA with SketchUp for Schools
- 2 Union and Non-Union Trade Train-The-Trainer Programs
- Trimble Technology Labs
- 4 Ukraine Outreach Programs
- Discount & Purchase Options to Sustain Workforce Development Programs



K-12 Education Programs

SkillsUSA - ATL Conference Center

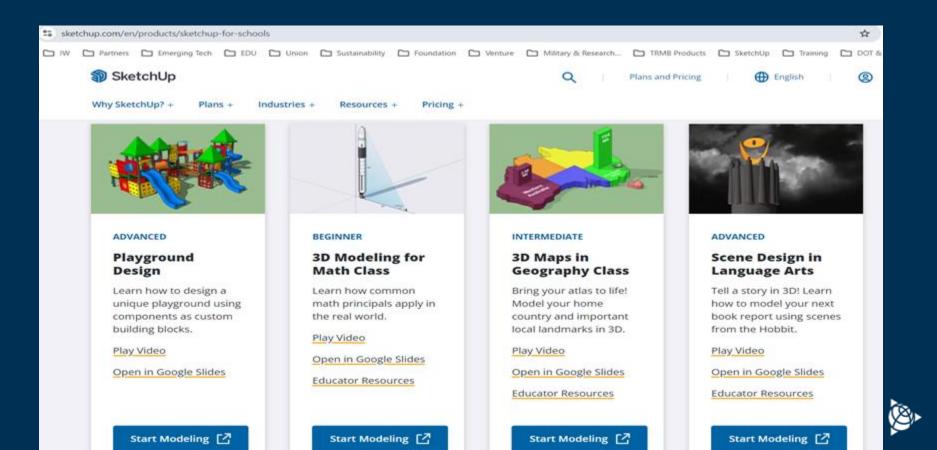
American Geographical Society

& State Farm Arena

AmericanGeo.org



SketchUp For Schools



Union & Non-Union Train-the-Trainer



Trimble Technology Labs





Educational Discount Programs

TRIMBLE BUILDINGS February 20, 2024

TRIMBLE BUILDINGS EDUCATIONAL PROGRAM

The Trimble Buildings teams are pleased to offer a number of educational products specifically designed to meet the needs of the Educational Institutions. The Trimble Buildings Educational Program is specifically focused to help students and instructors to acquire and leverage Trimble's industry leading hardware and software solutions to support hands-on learning that equips our future workforce for success. The program offers discrete bundles of Trimble hardware, software, training and rentals, at a discounted cost and is offered to affiliated training centers for educational use only, and can be purchased through the BuildingPoint network, Trimble's authorized distribution partner.

Available Educational Purchase Discounts

The following provides an overview of the Trimble products and the educational discount available to Educational Institutions. The educational discount cannot be combined with any other discounts, trade-in or other promotional offers.

| PRODUCT | DISCOUNT TO EDUCATIONAL INSTITUTION |
|---|---|
| LAYOUT SOLUTIONS | |
| Trimble RTS Series Total Station and FieldLink Controller Kit | 40% Discount |
| Trimble Ri Robotic Instrument and FieldLink Controller Kit | 40% Discount |
| Trimble GNSS and FieldLink Controller Kit | 40% Discount |
| Trimble Controllers for RTS/GNSS/Ri | 40% Discount |
| Trimble FieldLink Office, Education Package For Instructor Computers Only and/or Institution Computer Labs Part Number: TFL-LYT-O-ADV-EDU-W | No Charge |
| Trimble FieldLink, Educational Package Part Number: TFL-CORE-YR-VW (\$1375/YR) * TFL-LYT-F-ADV-EDU-VW * RSM DA | 40% Discount on Core Subscription No Charge for Modules |

| ailable Educational Rental Discount Options Weekly | | Monthly | |
|--|--|--|--|
| RTS, Ri, Scanners, Software and Hardware Rental Packages | Weekly Rental to Educational Institution | Monthly Rental to Educational Institution | |
| Trimble RTS Robotic Total Stations (or Ri) and FieldLink Controllers Kit - Requires Trimble Certified Trainer for 2 Days Minimum and/or Total Station 2 Train The Trainer (TTT) classes and certification through the ITC | \$500/Kit | \$2,000/Kit | |
| Trimble RTS Robotic Total Stations (or RI) and FieldLink Controllers Kit - Requires 4x Per Year & Trimble Certified Trainer 2 of 4x/YR to assist with Train the Trainer (4 Days Minimum Total) | \$1,600/Kit/4x/YR | \$6,400/Kit/4x/YR | |
| Trimble X7 Scanner - Rental Requires Trimble Certified Trainer for 1 Day Minimum | \$750/Kit | \$3,000/Kit | |
| Trimble Certified Trainer - Standard = \$1500/Day + Travel, Discount for 2 Days = \$2,500 + Travel Expenses - Rentals Requires Trimble Certified Trainer for 2 Days Minimum | \$1500/Day + Travel Expenses | \$2,500/2 Days Training + Travel Expenses | |
| Training Package 1 - 2 RTS/Ri Units/Week & 1 Day Training | \$2500 | + Travel Expenses | |
| Training Package 2 - 4 RTS/Ri Units/Week & 2 Days Training | \$4100 | + Travel Expenses | |
| Trainer Certification Program - 1 Extra Day Training + 1 Day Written and Practical Exam | \$2500 | \$150/Person | |

^{*}Taxes and Shipping costs may be in addition to rental fees listed above.

Locations of BuildingPoint partners can be found at https://fieldtech.trimble.com/en/where-to-buy





Thank You

For Questions or Feedback please contact:

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